MAGNUS

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# A positive all-round logistics experience for Dometic

Dometic provides innovative products for outside leisure and work environments. Both sectors are necessarily fast-paced and agile, something the business needs to mirror.

## THE CHALLENGE

Dometic is committed to a growth strategy. But to succeed, it needs a transport partner to be proactive in overcoming hurdles along the way. The company's previous haulage provider had been in place for some time but was perhaps guilty of not bringing anything new to the table.

### THE SOLUTION

Magnus Group has significant expertise that it likes to pass on to customers. Rather than simply provide the service at hand, in this case, transportation, we seek to level up in terms of service and problem-solving.

Two significant examples for Dometic include our ability to supply its wholesalers in Ireland direct, whereas before, it needed a second supplier to complete the overseas deliveries. We also offered a stand trailer to prepare orders and load the trailer, freeing up warehouse space.

#### THE RESULT

Logistics is a problem-solving business, and Magnus Group excels for Dometic, providing a 360-degree service that supports the company's growth plans and targets.

Perhaps the final word should be from Dometic: "As a business, our decision to work with Magnus has been an extremely positive experience. Magnus Group is an absolute pleasure to work with."

# Would you like to benefit from Magnus Group's capabilities and level of service?

Contact our warehousing, transport or freight-forwarding teams on +44 (0)1473 836600 or email commercial@magnusgroup.co.uk

## **>> DOMETIC**

TRANSPORT